



First Six Months of 2023 Results and Business Update

August 31, 2023

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Robert Wessman

Chairman and Chief Executive Officer

Recent Business Highlights



Resubmission

Company has resubmitted the interchangeable BLA for AVT02 (adalimumab); expects to be granted a new BsUFA date

FDA inspection

FDA inspection readiness activities continue

BD activity

Continued business development (BD) efforts have led to addition of Advanz Pharma to Alvotech's syndicate of partners and an expanded arrangement with Teva; BD pipeline remains active

IP settlement

Settlement with Johnson & Johnson regarding proposed biosimilar to Stelara® provides IP certainty in the U.S.

Capital raise

Additional capital raises of \$140 million support continued R&D investment across the company's active pipeline of biosimilar candidates

Index memberships

ALVO stock is now included in Nasdaq Iceland top 10 index and global MSCI Frontier Markets Index. FTSE Russell proposal to include ALVO in FTSE Global Equity Emerging Europe Index.



Anil Okay

Chief Commercial Officer

Advanz Partnership/BD Update



Partnership expansion	Expands partnership with Advanz Pharma to include 5 additional biosimilar candidates including proposed biosimilars to Simponi® (golimumab) and Entyvio® (vedolizumab) and 3 early-stage, undisclosed biosimilars
Upfront cash	Up-front payment of ~\$60 million
Expected milestones	Additional payments of up to ~\$280 million based on achievement of certain development and commercial milestones in addition to the customary revenue share of ~40%
Business-to-business model	Demonstrates the ability of a business-to-business (B2B) platform to monetize early-stage assets
Business Development focus	Alvotech's Business Development (BD) pipeline remains active; Key activities going forward focus on oncology and oncology related assets with AVT03 and AVT33 with rights available in U.S. and Europe

Teva Expanded Partnership and Investment



Partnership expansion

Alvotech/Teva have agreed to expand partnership to include 2 new biosimilar candidates; The proposed biosimilars are exclusive arrangements in the U.S.

Additional line extensions

Expanded partnership includes 2 additional line extensions to previously partnered proposed biosimilars; exclusive in the U.S.

Support for FDA readiness

Increased involvement from Teva to support FDA readiness activities at Alvotech's manufacturing facility

\$40 million investment

Teva has subscribed to \$40million of subordinated convertible bonds issued by Alvotech

Substantial due diligence

Decision on investment and expanded partnership was made after substantial due diligence

AVT02 Update in the U.S.

Anticipate launch in 2024

Next point of clarity will be an updated BsUFA date; company anticipates reinspection to occur during the review period

Competition

Currently 3 approved and marketed high-concentration biosimilars and 1 low-concentration interchangeable biosimilar on the market

Strong attributes for formulary access

Interchangeability combined with high-concentration continues to be a strong profile within the broader adalimumab market

Evolving marketplace

Recent news regarding CVS demonstrate the evolving marketplace for retail biosimilars in the U.S.

Planned global launches

On market in 20 markets today; 2 additional launches planned before year end, including in Australia

Approval pending in major markets

AVT04, a biosimilar candidate to Stelara®, is filed and pending approval in 7 markets including U.S, EU, Japan, and Canada; expecting some approvals to occur before end of year

Substantial addressable market

Last twelve months global sales for Stelara® ending June 30 2023 exceeded \$10 billion

IP Update

Settlement for the U.S. allows entry into the U.S. market (subject to regulatory approval) no later than February 21, 2025

Ex-US timing

Alvotech seeks earliest possible entry date in any given market and actively collaborating with partners on go-to-market strategies

Competition Update

Based on public information management believes only 4 companies have filed in US or EU, including Alvotech.

Pursuing a strategically selected biosimilar portfolio of attractive molecules

Biosimilar Candidate	Reference Biologic	Therapeutic Area	Early Phase	Pre-clinical	Clinical Trial(s)	Filing	Approval	Launch	
AVT02 high-concentration adalimumab	HUMIRA®	Immunology						Approved by: EC, Health Canada MHRA, TGA among others	Launched in: Canada Europe (19)
AVT04 ustekinumab	STELARA®	Immunology					Filed in Major Markets		
AVT03 denosumab	PROLIA®/ XGEVA®	Immunology/ Oncology					PK and Patient Study Initiated		
AVT06 aflibercept	EYLEA®	Ophthalmology					Patient Study Initiated		
AVT23* omalizumab	XOLAIR	Respiratory					PK Study Completed		
AVT05 golimumab	SIMPONI®/ SIMPONI ARIA®	Immunology					PK and Patient Study Initiated		
AVT16 vedolizumab	ENTYVIO®	Immunology							
AVT33 pembrolizumab	KEYTRUDA®	Oncology							
AVT19	Undisclosed	Undisclosed							
AVT21	Undisclosed	Undisclosed							
AVT41	Undisclosed	Undisclosed							

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Joel Morales

Chief Financial Officer

1H 2023 Financial Highlights

Cash and Liquidity

- Finalized financing facilities in July 2023, providing gross proceeds of ~\$140M.
- \$60.5 million of cash on hand as of June 30.
- Giving effect to the financing, ~\$180 million² of proforma cash on hand as of June 30.
- Excludes \$25 million of restricted cash.

Operating Performance

- 1H 2023 product revenue of \$22.7m increase of 478% versus prior year.
- License and other revenue impacted by timing of license arrangements.
- Based on current operating plans, the Company has cash runway to continue investing behind the platform and R&D.

Shares Outstanding

- 266.0 million shares outstanding as of June 30.
- Includes 39.6 million of earnout shares, of which 39.0 million not currently vested¹.
- Excludes shares to be issued for certain programs and arrangements that are not yet settled as of June 30.

¹ Includes 38.3 million Seller Earn Out Shares and 0.6 million Sponsor Earn Out Shares not yet vested, and 0.6m vested Sponsor Earn Out Shares as of June 30.

² Includes cash on hand as of June 30, and gross proceeds of \$140M, net of estimated fees of \$3M and settlement of terminated commercial agreement during the period of \$19M



APPENDIX

Reported to Adjusted Reconciliation – Q2 2023 YTD

\$ millions	6M 2023			6M 2022		
	Reported	Adjustment Entries	Adjusted	Reported	Adjustment Entries	Adjusted
Product Revenue	23	-	23	4	-	4
License and Other Revenue	(2)	0	(2)	36	0	36
Other Income	0	(0)	-	0	(0)	-
Cost of Product Revenue	(68)	2	(66)	(18)	-	(18)
R&D	(100)	20	(80)	(87)	(11)	(98)
G&A	(42)	10	(32)	(139)	116	(23)
Operating Loss	(189)	32	(157)	(204)	105	(98)
Share of Net Loss of JV	(3)	-	(3)	(1)	-	(1)
Finance Income	122	(120)	3	51	(51)	0
Finance Costs	(64)	6	(58)	(52)	12	(41)
Exchange Rate Differences	(3)	3	-	5	(5)	-
Loss Before Taxes	(137)	(79)	(216)	(202)	61	(141)
Income Tax Benefit	50	(5)	45	17	(1)	16
Loss For The Period	(87)	(83)	(170)	(184)	60	(124)
Loss Per Share (in \$)	(0.39)		(0.76)	(1.02)		(0.68)
EBITDA:						
Operating Loss	(189)	32	(157)	(204)	105	(98)
D&A	11	-	11	10	-	10
EBITDA	(178)	32	(147)	(194)	105	(88)

6M 2023 Adjustment Entries

Cost of Product Revenue	- \$2m charge related to long-term incentive plan (non-cash)
R&D	- \$19m of one-time, Biosana accounts receivables reserve pertaining to the termination of AVT-23 (non-cash) - \$3m charge related to long-term incentive plan (non-cash) - (\$1m) IP litigation costs attributable to programs - reclassified from G&A
G&A	- \$1m of one-time costs in connection with the Iceland main board listing - \$8m charge related to long-term incentive plan (non-cash) - \$1m IP litigation costs attributable to programs - reclassified to R&D
Finance Income	- (\$120m) fair value adjustment on derivatives (non-cash)
Finance Costs	- \$6m fair value adjustment on derivatives (non-cash)
Exchange Rate Differences	- \$3m impact of exchange rate fluctuations (non-cash)
Income Tax	- (\$5m) tax impact of discrete adjustments in jurisdictions where tax benefits are available

6M 2022 Adjustment Entries

R&D	- (\$11m) IP litigation costs attributable to programs - reclassified from G&A
G&A	- \$1m charge related to long-term incentive plan (non-cash) - \$11m of IP litigation costs attributable to programs - reclassified to R&D - \$104m of transaction costs incurred in connection with the OACB merger
Finance Income	- (\$51m) fair value adjustment on derivatives (non-cash)
Finance Costs	- \$12m fair value adjustment on derivatives (non-cash)
Exchange Rate Differences	- (\$5m) impact of exchange rate fluctuations (non-cash)
Income Tax	- (\$1m) tax impact of discrete adjustments in jurisdictions where tax benefits are available

An aerial photograph of a modern university campus. The buildings feature prominent green roofs and large glass facades. A central area is under construction, outlined with a dashed orange border, with cranes and construction materials visible. The campus is surrounded by parking lots, residential buildings, and a large body of water in the background under a cloudy sky.

Thank you