



Alvotech

Q2 2022 Earnings Presentation



August 2022

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Agenda

1 Overview and Highlights; Robert Wessman

2 Portfolio Update: Mark Levick

3 Commercial Update: Anil Okay

4 Financial Update: Joel Morales

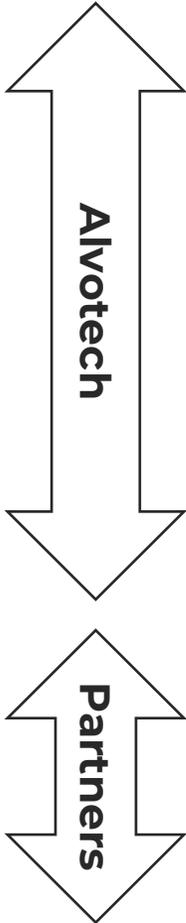
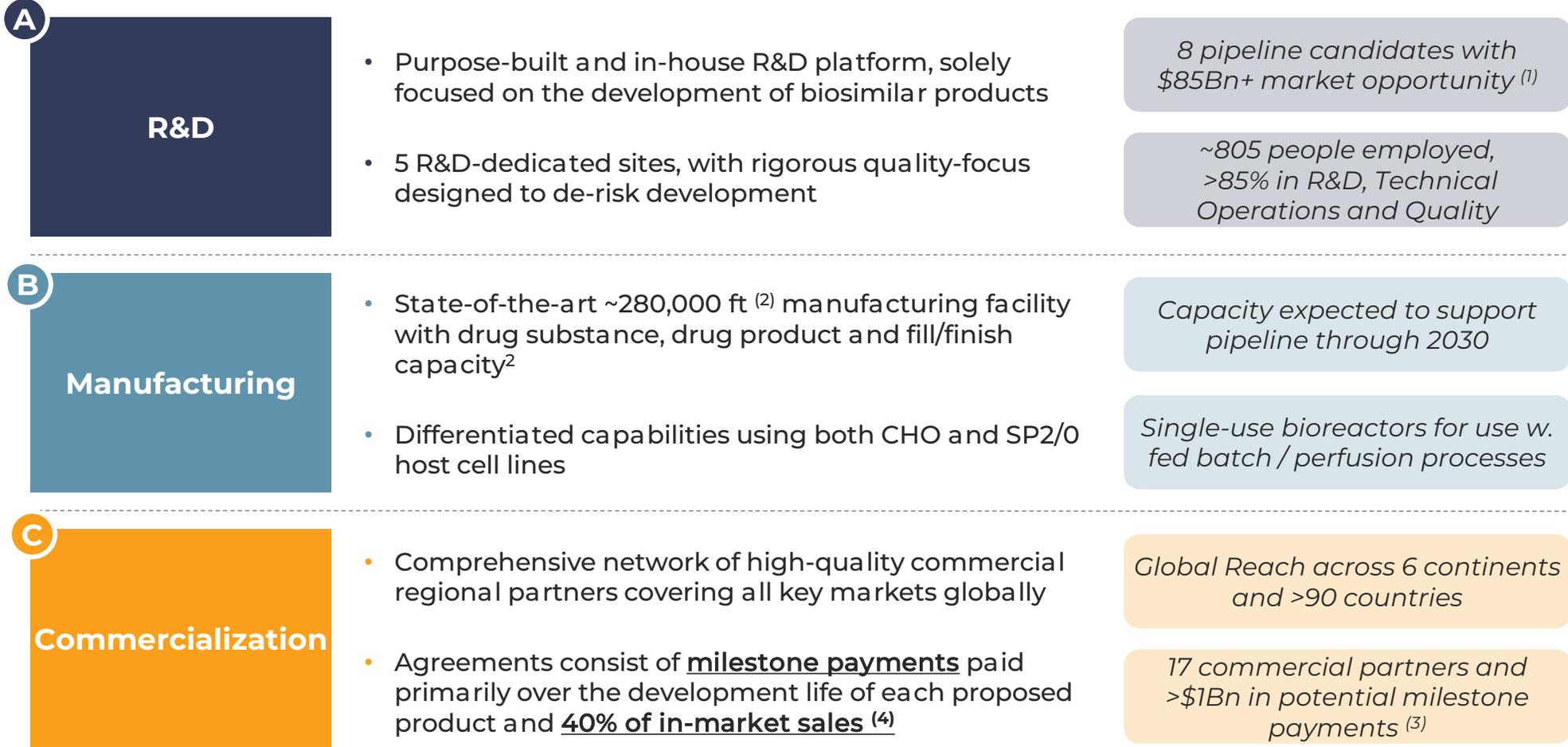
5 ESG at Alvotech: Ming Li





Overview and Highlights

Full-Scale, Pure-play Biosimilar Developer and Manufacturer with Global Commercial Capabilities



Leadership Team with Decades of Collective Experience and a Common Commitment to Biosimilars



20

MARK LEVICK
Chief Executive Officer



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JOSEPH E. MCCLELLAN
Chief Scientific Officer



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JOEL MORALES
Chief Financial Officer



15

ANIL OKAY
Chief Commercial Officer



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MING LI
Chief Strategy Officer



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TANYA ZHAROV
Deputy CEO



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SEAN GASKELL
Chief Technical Officer



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REEM MALKI
Chief Quality Officer



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PHILIP CARAMANICA
Chief IP Counsel, Deputy General Counsel



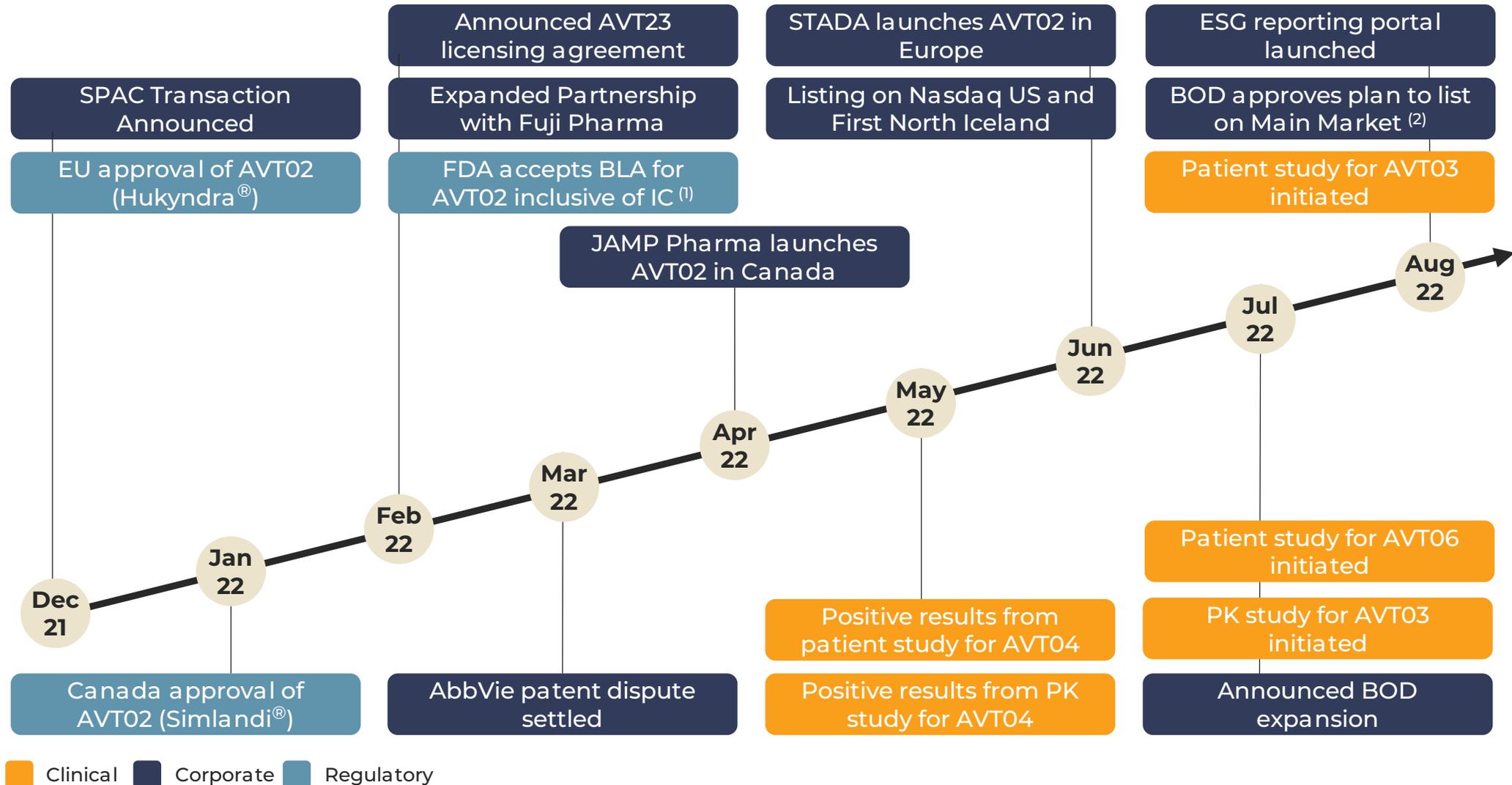
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ANDREW ROBERTS
Chief Portfolio Officer



Years of Experience

Continued to Deliver on Strategy Since the SPAC Transaction Announcement in December 2021





Commercial Update

Commercial Update AVT02 (adalimumab); High-Concentration/Low Volume Biosimilar to Humira®

CANADA LAUNCH

- SIMLANDI was launched in April 2022 in Canada by JAMP Pharma Group
- JAMP is a broad based, Canadian-owned pharmaceutical company with a portfolio of close to 300 molecules
- JAMP is the Canadian leader in number of new product launches ⁽¹⁾
- JAMP is Alvotech's exclusive commercial partner for 5 biosimilars and biosimilar candidates



EUROPE LAUNCH

- Hukyndra® was launched in June 2022 in select European markets by STADA
- Headquartered in Bad Vilbel, Germany, STADA employs over 12,000 people worldwide ⁽²⁾
- In 2021, STADA achieved group sales of EUR 3,249.5 million²
- STADA is Alvotech's exclusive commercial partner for Europe and select markets for 7 biosimilars and biosimilar candidates



Autoinjector: End user focused design, with large product viewing window, thin 29-gauge needle (smallest available for this medicine), safety and convenience features, and visual and audible indicators for users

Strategic Partnerships Allowing for Broad Reach to >90 Markets Worldwide

	Partner	Geographic Rights
USA		US
EU		EU
JAPAN		Japan
CHINA		China
CANADA		Canada
APAC		Australia, New Zealand, South Africa
		Taiwan, Malaysia, Singapore, Cambodia & Indonesia
MENA		Israel
		Various
		Turkey
S. AM.		Argentina
		Various
		Brazil
		Chile
		Latin America

De-risks commercial launch by leveraging partner infrastructure and broader portfolio

In addition to bringing approximately 40% of in-market sales, **substantial milestones** expected for each product

- Over \$1Bn milestones contracted to date
- Milestones create aligned partnerships
- Offset R&D cost early on

Creates a leverageable infrastructure





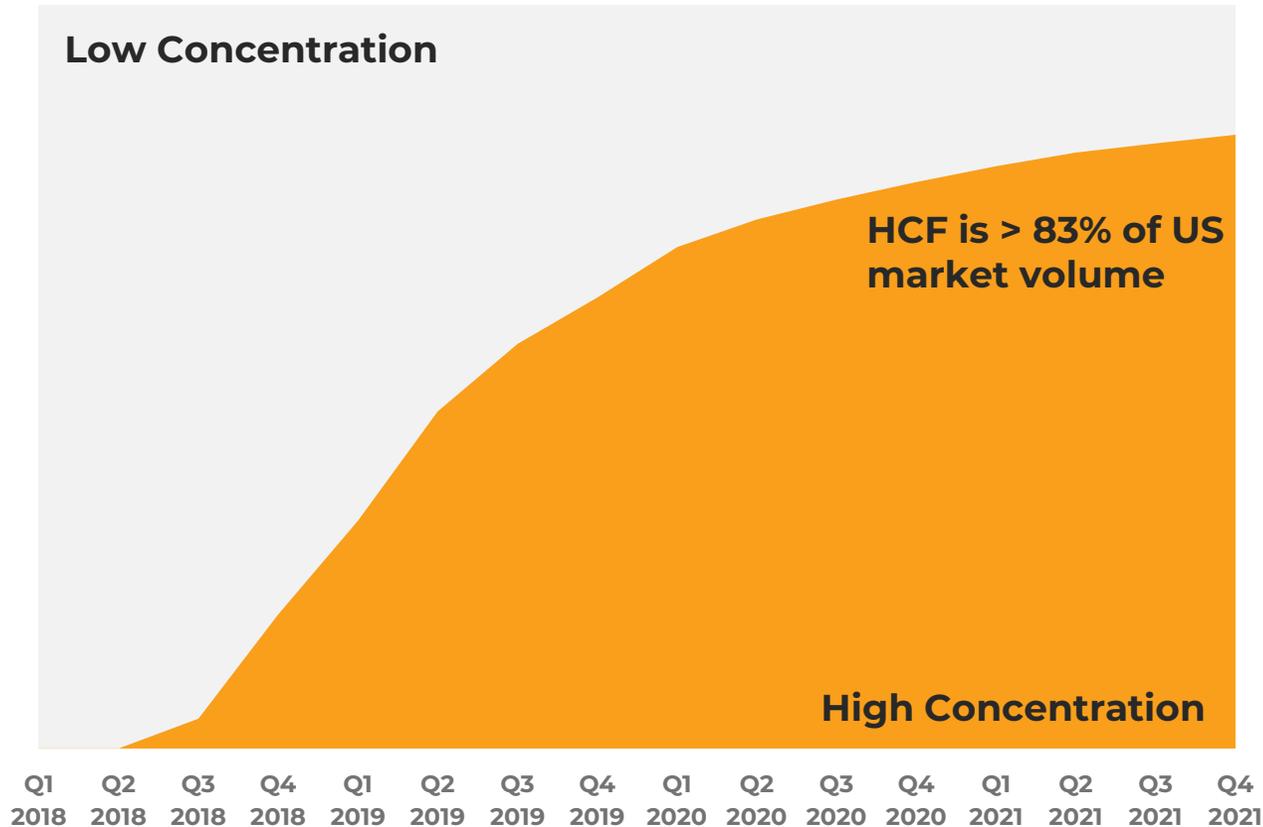
Portfolio Update

Pursuing a Strategically Selected Biosimilar Portfolio of Attractive Molecules with TAM >\$85Bn

Biosimilar Candidate	Reference Biologic ¹	Therapeutic Area	TAM ²	Early Phase	Pre-clinical	Clinical Trial(s)	Filing	Approval	Launch
AVT02 adalimumab(HC)	HUMIRA®	Immunology	\$21.2Bn					Approved by: EU/EEA,UK,CH Canada	Launched in: Canada Europe ³
AVT04 ustekinumab	STELARA®	Immunology	\$10.8Bn			Positive Results Reported			
AVT03 denosumab	PROLIA®/ XGEVA®	Immunology/ Oncology	\$6.7Bn			PK & Patient Study Initiated			
AVT06 aflibercept	EYLEA®	Ophthalmology	\$10.3Bn			Patient Study Initiated			
AVT23 omalizumab	XOLAIR	Respiratory	\$3.6Bn						
AVT05 golimumab	SIMPONI®/ SIMPONI ARIA®	Immunology	\$3.7Bn						
AVT16 undisclosed	Undisclosed	Immunology	\$30Bn						
AVT33 undisclosed	Undisclosed	Oncology							

AVT02 in the US; High-concentration, low-volume /Interchangeability Strategy

Humira® TRx by Concentration¹



e: IQVIA

Highlights

- **High concentration:** Over 83% of the U.S. market utilizes the high-concentration (100mg/ml), citrate-free form.
- **Interchangeability:** Alvotech is the only known company that has a high-concentration biosimilar candidate to Humira® that has completed a switching study, to support a proposed interchangeable designation for the high concentration adalimumab
- **Market entry:** Alvotech expects AVT02 will be marketed in the U.S., subject to regulatory approval, on July 1, 2023; Product has been launched in Canada and certain EU markets
- **80 mg offering:** Only available in the higher concentration, the 80 mg configuration provides patients and providers lower dosing frequency than the low-concentration (50 mg/mL) configuration for certain indications
- **Autoinjector:** End user focused design, with large product viewing window, thin 29-gauge needle (smallest available for this medicine), safety and convenience features, and visual and audible indicators for users

High-concentration/Interchangeability Strategy for US Market

Program ⁽¹⁾	Manufacturer / Marketer	Interchangeability (IC) Status	Commentary
AVT02	Alvotech / Teva	Goal Date of Dec. 2022	<ul style="list-style-type: none"> Launch of biosimilar with interchangeability designation expected July 1, 2023
Amjevita®	Amgen	Study initiated Oct. 2021 ⁽²⁾	<ul style="list-style-type: none"> Launch of biosimilar expected January 30, 2023 Alvotech Management estimates 1H-2024 approval for IC biosimilar
Yuflima®	Celltrion	Study registered with estimated start date of Nov. 2022 ⁽²⁾	<ul style="list-style-type: none"> Launch of biosimilar expected July 2023⁽³⁾ Alvotech Management estimates 1H 2025 approval for IC biosimilar
Hadlima®	Samsung	Study registered with start date of Aug. 2022 ⁽²⁾	<ul style="list-style-type: none"> Launch of biosimilar expected July 1, 2023 Alvotech Management estimates 2H 2024 approval for IC biosimilar

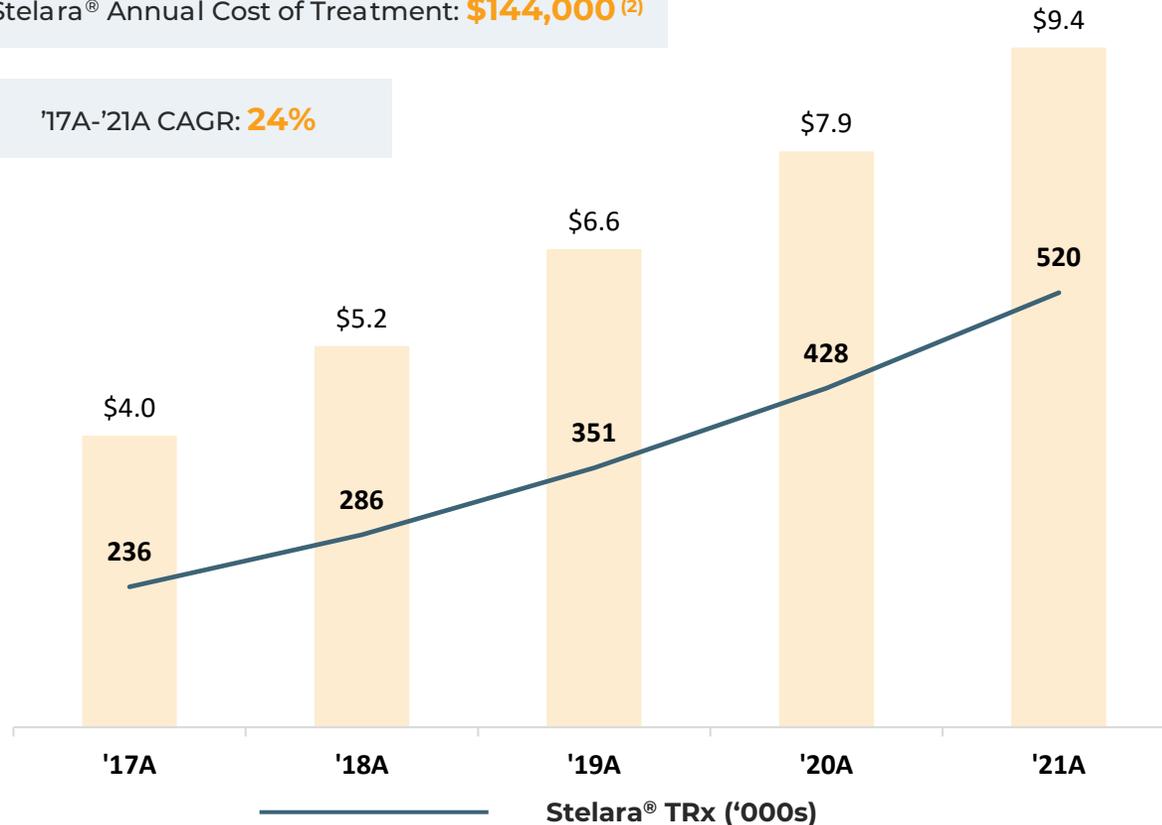
- Only 3 known competitors have initiated switching studies to support interchangeability designation utilizing a high-concentration/strength form of adalimumab
- Alvotech is the only known company to have completed a switching study utilizing a high-concentration/strength adalimumab
- Other developers of adalimumab include Hadlima® (Samsung), Cyltezo® (Boehringer Ingelheim), Hulio® (Kyowa Hakko Kirin Co.), Hyrimoz® (Sandoz), (Fresenius Kabi), Abrilada® (Pfizer) and Yusimry® (Coherus)

AVT04 Developed and Produced in SP2/0 Host Cell Line

Historical Stelara® Sales (\$Bn) ⁽¹⁾

Stelara® Annual Cost of Treatment: **\$144,000** ⁽²⁾

'17A-'21A CAGR: **24%**



Highlights

- SP2/0 Host Line: Manufactured using same host cell line as Stelara®
 - SP2/0 host cell line allows for more efficient sialylation of the molecule as compared to CHO. Facilitating the matching of the post-translational modifications in a biosimilar development program for Stelara
 - High levels of sialic acid are thought to be associated with longer serum half-life of therapeutic antibodies ⁽²⁾
- Stelara continues to increase revenue with double digit YoY growth
- Attractive dosing regimen compared to most 2nd and 3rd line treatment options
- High price point, >50% premium compared to other alternatives ⁽³⁾

AVT04: Competitive Landscape Overview

Program	Developer	US Commercial	EU Commercial	Development Status
AVT04	Alvotech	Teva	Stada	Announced Positive Topline Results of PK & Patient Study
ABP 654	Amgen	Amgen	Amgen	Announced Positive Topline Results of Patient Study ⁽¹⁾
CT-P43	Celltrion	Celltrion	Celltrion	Completed Study
SB17	Samsung Bioepis	Undisclosed	Undisclosed	Ongoing Patient Study
FYB202	Formycon	N/A	N/A	Announced Positive Topline Results for Patient Study and is repeating PK study ⁽²⁾

- In May 2022, Alvotech announced clinical safety and efficacy study for AVT04 met its primary endpoint, becoming only the 2nd company to do so
- No publicly disclosed FDA/EMA biosimilar submissions to date
- Beyond the key competition outlined above, Bio-thera, Dong-A/ Meiji S., Biocon, BioFactura ⁽³⁾, and Neclone ⁽³⁾ have also disclosed development programs for Ustekinumab



Financial and Strategic Update



1H 2022 Financial Highlights

Cash and Liquidity

- \$128M cash on hand as of June 30.
- Includes net transaction proceeds of ~\$140M.
- Excludes \$25M of restricted cash.
- Loan facility in advanced stages of negotiation and legal documentation.
- Yorkville SEPA facility with capacity up to \$150M.

Outlook

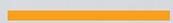
- Based on current operating and financing plans, the Company believes it has adequate cash runway to continue investing behind the platform & R&D
- The Company reaffirms its prior 2022 financial guidance provided on Analyst Day ⁽²⁾

Shares Outstanding

- 243.6M shares outstanding as of June 30.
- Includes 39.6M of earnout shares not currently vested.⁽¹⁾
- Excludes shares to be issued for certain programs and arrangements that are not yet settled as of June 30 (e.g., MIP, Warrants, SEPA, etc.).



Environmental, Social, Governance (ESG)



Corporate Sustainability and ESG at Alvotech



Strong Thematic Basis

- Biosimilars promote the sustainability of healthcare systems by improving patient access: providing lower cost alternatives to higher priced biologics
- Biologics are a growing class of medicines that in 2020 accounted for almost one third of the global market for pharmaceuticals by value⁽¹⁾
- Limited public comps for global pure play model provides investors exposure to the social and economic benefits of biosimilars



Strong Intrinsic Qualities

- Scope 1 and 2 carbon neutral
 - Manufacturing utilizes nearly 100% of electricity from renewable energy sources
 - Located in Iceland which is an isolated energy system based on hydro and geothermal resources
- Limited water scarcity and wildfire risks
- Biologics are biodegradable: limits exposure to Pharmaceuticals in Environment (PIE) issues
- R&D driven business model

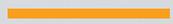


Strong Commitment to ESG

- Materiality assessment performed
- ESG Portal to be made available to stakeholders with metrics consistent with NASDAQ and/or GRI frameworks
- Key policies implemented in connection with business combination
 - Governance, code of ethics, whistleblower, anti-harassment, and data privacy protection
 - Established equality policy; Annual Equality report and employee engagement survey
- Long term commitment to investing and advancing our ESG platform



Appendix



Reported to Adjusted Reconciliation

\$ millions	6M 2022			6M 2021		
	Reported	Adjustment Entries	Adjusted	Reported	Adjustment Entries	Adjusted
Product Revenue	4	-	4	-	-	-
License and Other Revenue	36	0	36	2	0	2
Other Income	0	(0)	-	0	(0)	-
Cost of Product Revenue	(18)	-	(18)	-	-	-
R&D	(87)	(11)	(98)	(90)	(1)	(92)
G&A	(139)	116	(23)	(86)	70	(17)
Operating Loss	(204)	105	(98)	(174)	68	(106)
Share of Net Loss of JV	(1)	-	(1)	(1)	-	(1)
Finance Income	51	(51)	0	0	-	0
Finance Costs	(52)	12	(41)	(124)	68	(56)
Exchange Rate Differences	5	(5)	-	(4)	4	-
Gain on exting. of fin liabilities	-	-	-	3	(3)	-
Loss Before Taxes	(202)	61	(141)	(300)	137	(163)
Income Tax Benefit	17	(1)	16	26	(4)	22
Loss For The Period	(184)	60	(124)	(274)	133	(141)
Loss Per Share	(1.02)		(0.68)	(2.77)		(1.43)
Reconciliation to Adjusted EBITDA:						
Operating Loss	(204)	105	(98)	(174)	68	(106)
D&A	10	-	10	15	(6)	9
Adjusted EBITDA	(194)	105	(89)	(159)	62	(97)

2022 Adjustment Entries

- R&D:** - (\$11m) of IP litigation costs directly attributable to programs - reclassified from G&A
- G&A:** - \$104m of transaction costs incurred in connection with the merger, includes \$83m of non-cash listing service charge as per IFRS 2
- \$11m of IP litigation costs directly attributable to programs - reclassified to R&D
- \$1m of non-cash charge related to long-term incentive plan
- Finance Income:** - Fair value adjustment of earnout shares and warrants classified as derivative financial liabilities (non-cash)
- Finance Cost:** - \$5m Bond amendment (consent) fee related to the transaction close
- \$7m loss on remeasurement of bonds (non-cash)
- Exc. Rate Diffr:** - Impact of exchange rate fluctuations (non-cash)
- Income Tax:** - Tax impact of discrete adjustments entries in jurisdictions where tax benefits are available

2021 Adjustment Entries

- R&D:** - (\$7m) of IP litigation costs directly attributable to programs - reclassified from G&A
- \$6m of non-cash impairment charges related to machinery and software
- G&A:** - \$61m of non-cash charge related to long-term incentive plan
- \$7m of IP litigation costs directly attributable to programs - reclassified to R&D
- \$1m of transaction costs incurred in connection with the merger
- Finance Cost:** - Fair value adjustment of convertible shareholder loans and bond that are classified as derivative financial liabilities (non-cash)
- Gain on exting.:** - Gain related to the conversion of convertible bond and shareholder loans (non-cash)
- Exc. Rate Diffr:** - Impact of exchange rate fluctuations (non-cash)
- Income Tax:** - Tax impact of discrete adjustments entries in jurisdictions where tax benefits are available