



# Alvotech Corporate Overview

— June 2024



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# Focused Long Term Strategy

## STRATEGY TO ADDRESS GLOBAL HEALTHCARE NEEDS



Pure Play  
Biosimilar Platform



Vertically Integrated  
Infrastructure



Multi-Product  
Portfolio



Global  
Strategy

## ALVOTECH OVERVIEW



11 disclosed molecules in  
the portfolio and pipeline

In-house infrastructure able to  
develop and manufacture  
complex biologics



19 World-Class commercial partners  
covering >90 markets globally

Dual listed (NASDAQ: ALVO)  
in US and Iceland



## END TO END CAPABILITIES

### A R&D

- ✓ Purpose-built and in-house R&D platform, solely focused on biosimilar products
- ✓ Rigorous quality-focus designed to de-risk development

### B MANUFACTURING

- ✓ State-of-the-art facility: drug substance, drug product and fill/finish capacity
- ✓ Differentiated capabilities using both CHO and SP2/O host cell lines



### IN-HOUSE CAPABILITIES

- ✓ Broad experience in biologics and biosimilars
- ✓ Approximately 1,000 employees
- ✓ Nearly 90% in Research and Development, Quality or Manufacturing

# Alvotech's Commercial Strategy

Alvotech Utilizes a Partnership Model to Ensure Global Access to the Portfolio



## MITIGATES RISK

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- Utilizing existing commercial infrastructure and know-how with local partners reduces risk of building own network
- Alvotech's products sit within our partner's broader portfolio



## REVENUE GENERATION

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- Generates material revenue during the development phase of the biosimilar candidate
- Expect \$120M-\$200M in milestone revenue generation per molecule
- Milestone payments from partners create strong alignment to maximize value



## GLOBAL ACCESS

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- Access to >90 markets around the world, taking advantage of the global biosimilar opportunity
- Each partner is an expert in their markets and ensures the partnership is priority



## LEVERAGES INFRASTRUCTURE

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- Alvotech can continue to add products to the platform and efficiently leverage infrastructure over time
- Indication agnostic

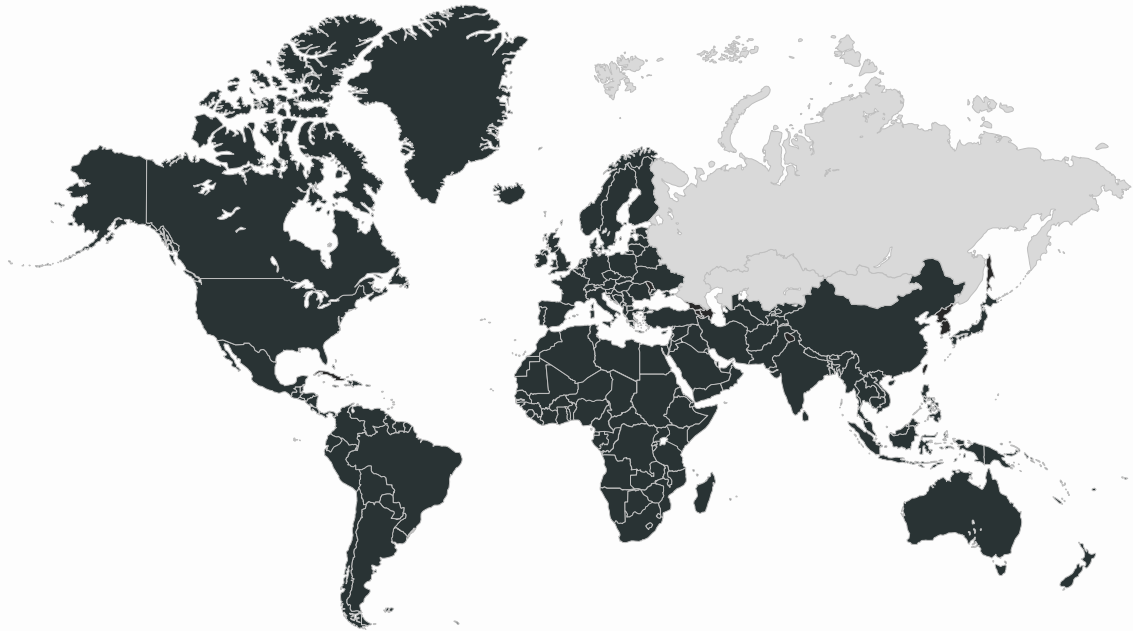


# Strategic Partnerships Allowing for Broad Reach to >90 Markets Worldwide



	Partner	Geographic Rights
USA		US
EU		EU
JAPAN		Japan
CHINA		China
CANADA		Canada
APAC		Australia, New Zealand, South Africa
		Taiwan, Malaysia, Singapore, Cambodia & Indonesia
MENA		Israel
		MENA
		Turkey
S. AM.		Argentina
		Various
		Brazil
		Chile
		LATAM

OUR PARTNERSHIPS ENABLE REACH TO PATIENTS IN >90 MARKETS WORLDWIDE



# Our Leadership Team



Decades of Collective Experience and  
a Common Commitment to Biosimilars

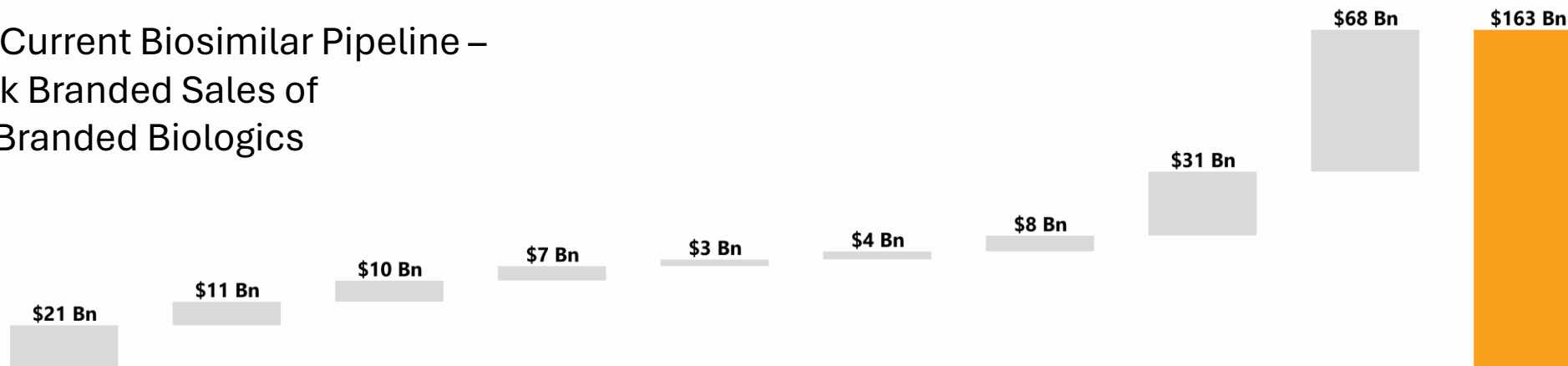
 <p><b>ROBERT WESSMAN</b> Chief Executive Officer</p>	 <p><b>FAYSAL KALMOUA</b> Chief Operating Officer</p>	 <p><b>JOSEPH E. MCCLELLAN</b> Chief Scientific Officer</p>	 <p><b>JOEL MORALES</b> Chief Financial Officer</p>	 <p><b>ANIL OKAY</b> Chief Commercial Officer</p>
				
 <p><b>TANYA ZHAROV</b> General Counsel &amp; Head of Legal</p>	 <p><b>GIEDRIUS ZUNDA</b> Chief Technical Officer</p>	 <p><b>CHRISTINA SINISCALCI</b> Chief Quality Officer</p>	 <p><b>SESSELJA ÓMARSDÓTTIR</b> Chief of Staff</p>	 <p><b>MING LI</b> Chief Strategy Officer</p>
				

# Strategically Constructed Pipeline of Biosimilars



Addressable market size: \$163 Bn

Alvotech's Current Biosimilar Pipeline –  
Global Peak Branded Sales of  
Originator Branded Biologics



Biosimilar	Adalimumab AVT02	Ustekinumab AVT04	Aflibercept AVT06	Denosumab AVT03	Golimumab AVT05	Omalizumab AVT23	Vedolizumab AVT16, AVT80	Pembrolizumab AVT33	Early-stage assets	Total Peak Sales
Branded Biologic										
Therapeutic Area	Immunology	Immunology	Ophthalmology	Oncology, Osteoporosis	Immunology	Respiratory	Immunology	Oncology	Immunology Oncology	
Potential launch date	Launched	2023	2025	2025	2025	2027	2027	2028	2030+	

Source: Evaluate Pharma  
Note: Expected peak sales of  
reference product from 2022 – 2028

HUMIRA is a registered trademark of AbbVie Inc.  
STELARA, SIMPONI and SIMPONI ARIA are registered  
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XOLAIR is a registered trademark of Novartis AG

PROLIA AND XGEVA are registered trademarks of Amgen, Inc.  
EYLEA is a registered trademark of Regeneron Pharmaceuticals, Inc.  
ENTYVIO is a registered trademark of Millennium Pharmaceuticals, Inc.

KEYTRUDA is a registered trademark  
of Merck Sharp & Dohme Corp.



# Strategically Selected Biosimilar Portfolio



BIOSIMILAR CANDIDATE	REFERENCE BIOLOGIC	THERAPEUTIC AREA	EARLY PHASE	PRE-CLINICAL	CLINICAL TRIAL(S)		FILING	APPROVAL	LAUNCH
					PK STUDY	PATIENT TRIAL			
<b>AVT02</b> High-concentration adalimumab	<b>HUMIRA</b> <sup>®</sup>	Immunology	[Progress bar]						
<b>AVT04</b> Ustekinumab	<b>STELARA</b> <sup>®</sup>	Immunology	[Progress bar]						
<b>AVT06</b> Aflibercept	<b>EYLEA</b> <sup>®</sup>	Ophthalmology	[Progress bar]		Positive Results <sup>1</sup>				
<b>AVT03</b> Denosumab	<b>PROLIA</b> <sup>®</sup> / <b>XGEVA</b> <sup>®</sup>	Bone Disease	[Progress bar]		Positive Results	Ongoing			
<b>AVT05</b> Golimumab	<b>SIMPONI</b> <sup>®</sup> / <b>SIMPONI ARIA</b> <sup>®</sup>	Immunology	[Progress bar]		Positive Results	Positive Results			
<b>AVT23</b> Omalizumab	<b>XOLAIR</b> <sup>®</sup>	Respiratory	[Progress bar]		Positive Results	Ongoing			
<b>AVT16</b> Vedolizumab	<b>ENTYVIO</b> <sup>®</sup>	Immunology	[Progress bar]						
<b>AVT33</b> Pembrolizumab	<b>KEYTRUDA</b> <sup>®</sup>	Oncology	[Progress bar]						
<b>AVT19</b> Undisclosed	Undisclosed	Undisclosed	[Progress bar]						
<b>AVT28</b> Undisclosed	Undisclosed	Undisclosed	[Progress bar]						
<b>AVT41</b> Undisclosed	Undisclosed	Undisclosed	[Progress bar]						

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<sup>1</sup>PK assessment required for safety assessment in patient study; no separate PK study was performed

# Preparing for Growth



## FOUNDATION FOR GROWTH (2013-2023)

- ✓ Build sophisticated and substantial infrastructure including commercial network
- ✓ Regulatory Access to Global Markets
- ✓ Approvals in Major markets for the first 2 products
- ✓ First commercial launches
- ✓ Build a mature and staggered pipeline of assets



## ALVOTECH'S INFLECTION POINT (2024)

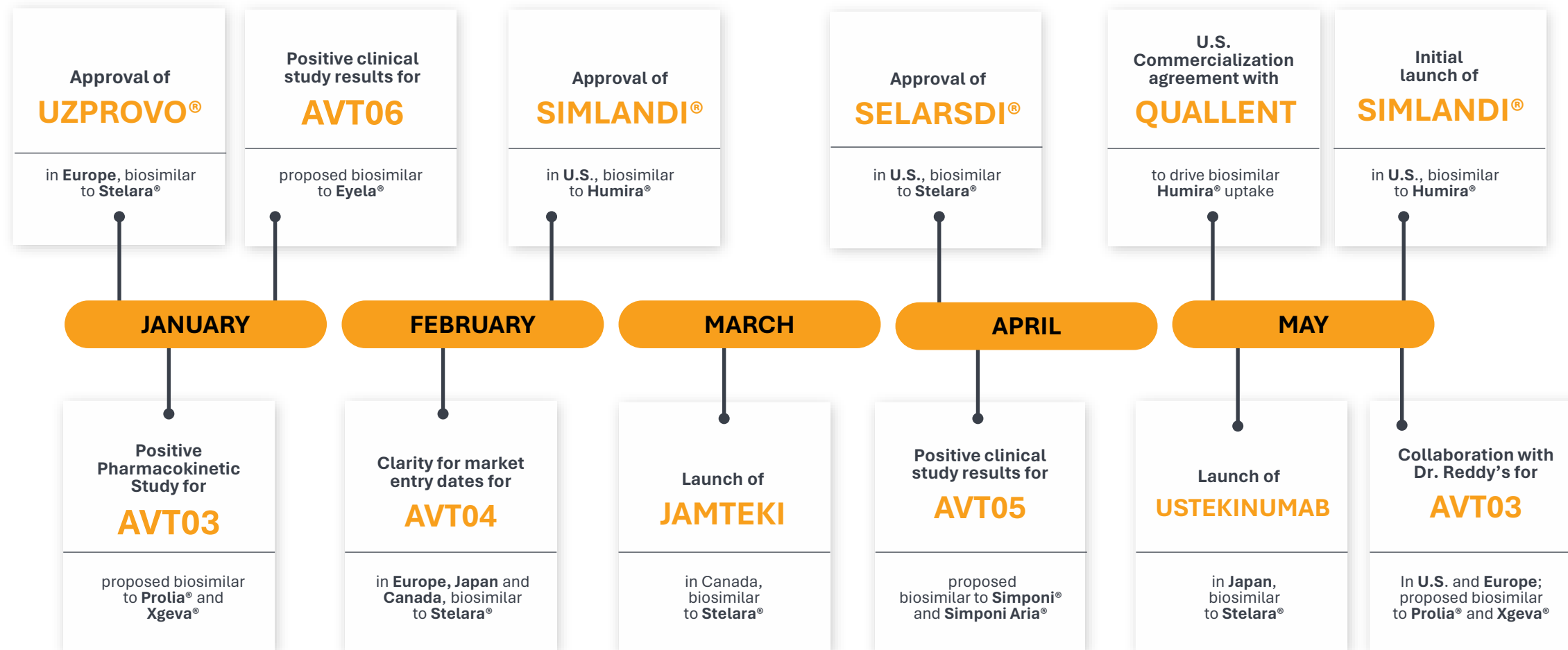
- ✓ Build a base of revenue through multiple launches in major markets
- ✓ Submit 3 new BLAs
- ✓ Continued pipeline progress with additional clinical initiation
- ✓ Expand partnerships for available licenses



## SUSTAINABLE GROWTH (2025 -2027)

- ➔ Presence in >90 markets worldwide
- ➔ At least 5 products on the market
- ➔ Continued pipeline progression
- ➔ Continued pipeline additions

# Continued Progress and Execution (2024)



# Revised 2024 Outlook

## 2024 Outlook

### || Revenues

**\$400-500m**

*Milestone revenue expected to contribute 35%-45% to topline*

### || Cash Interest Payments

**\$70-80m**

### || CAPEX

**\$30-35m**

### || Adjusted EBITDA

**\$100-150m**

### || Taxes

**~20%<sup>1</sup>**

# Key Drivers of 2024 Outlook

## SIMLANDI® and adalimumab-rykv

First interchangeable, high concentration biosimilar to Humira in the U.S.



## JAMTEKI®

First biosimilar to Stelara®, available in the Canadian Market



## AVT04 in Japan (USTEKINUMAB)

First biosimilar to Stelara®, available in the Japanese Market



## AVT16 CLINICAL TRIAL INITIATION

Aim to be one of the first 2 companies to bring a proposed biosimilar to Entyvio® into patient trials driving milestone revenue

## 3 ADDITIONAL FILINGS

Major market filings for at least 3 additional biosimilar candidates driving additional milestone revenue

## SELARSDI® SUPPLY INITIATION

Launch expected February '25 in the U.S. with potential supply in Q4 2024



## UZPRUVO®

Launches of biosimilar to Stelara® in Europe beginning in Q3 2024



## FURTHER PARTNERSHIP TRANSACTIONS

Inclusive but not limited to partnership with DRL for AVT03 in the U.S. and Europe







# Additional information

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[investors.alvotech.com](https://investors.alvotech.com)

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[alvotech.com](https://alvotech.com)

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